

The Spear

FOR ALUMNI AND FRIENDS OF THE
COLORADO GAMMA CHAPTER
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COLORADO STATE UNIVERSITY, SIGMA PHI EPSILON
INFORMATION | WWW.COGAMMAALUMNI.ORG

Stuart Smith welcomes competition

Recently, *The SPEar* caught up with Stuart Smith '98, who talked about his career and shared insights on his SigEp experience at CSU.

Tell us about your current job and your career goals. Why do you like the work you do? Would you recommend your job to the undergraduate brothers?

I am currently a high yield bond trader for OppenheimerFunds Inc. High yield bonds are better known as "junk" bonds. I started my career in fund accounting in the Colorado office and slowly worked my way to the trading desk in New York. I was a desk assistant during the horrible September 11 attack (we were in the World Trade Center) and continued as such until 2003, when I was then given the opportunity to become a trader. My long-term goals include running my own book, and adding some higher academic credentials like the MBA or the Certified Financial Analyst designation.

I am a very competitive person so this job is perfect for me. I am trading against "The Street," and other "Dealers" that hate to lose money. It is a battle and I feel like I am on the front lines for our investors. This is a zero sum game, so if someone is winning, then someone else has to be losing. I would recommend this job to someone who doesn't mind working in stressful situations and can "do the time" working as an assistant learning the ropes. I think the best attribute a person can have is good old fashioned common sense and a little confidence to apply it.

Do you have a significant other and/or a family? What are they up to?

I am currently living with my girlfriend of five years out in the suburbs of New Jersey. My immediate family is spread between Albuquerque, NM, Seattle, WA, and Washington, DC. There is a nice mix of salesmen, computer engineers, teachers and government officials.

What lesson did you learn as an undergraduate member of the Fraternity that has made a difference in your personal/professional life since?

I learned how important it is to establish a "framework" of support for both my business and personal life. The SigEp house allowed me to learn to interact and establish relationships with people I otherwise would never have met. I still have many contacts and relationships from the house and many more I would love to hear from. Business relationships and friendships sometimes run hand-in-hand and it makes sense that people who are driven and share many commonalities become friends. I think this is the underlying principle for the SigEp house...brothers with many different personalities, traveling a similar path and striving for one goal: excellence. And, as brothers, you can make your uphill battle a little more manageable with a framework of support.

What are the most exciting things you've done since graduating from CSU?

Snowboarding, sky diving, deep sea fishing trips, golf vacations, beach houses and dinners at some of the most exquisite steak houses.

What is the most memorable thing you've done since graduating from CSU?

The most memorable experience came after the September 11 attack on the Trade Centers. I wasn't in the building at the time but I did watch the second plane hit the towers. We were lucky as a firm to not lose a single individual, and we had to rebuild the entire firm starting the next morning. I took that as a personal challenge and wanted to show the people responsible for the attack there is no stopping our way of life. We all worked together as a



STUART SMITH '98 AND HIS GIRLFRIEND DANIELLE DIAK.

firm and accomplished what some would have thought impossible. We were fully operational in three days. The relationships that are established from that process of building or rebuilding under physical and mental stress will last forever.

Want to say hello to any of your brothers from the house?

Hello to all of the brothers who were a part of my life and were my "support" during rough patches during college. •

This just in!
For the third year in a row
CO Gamma wins CSU Greek
Chapter of the Year. Full
chapter report on page 3.

**MARK YOUR CALENDARS,
BOOK YOUR FLIGHTS**

**September 8, 2006 –
Annual SPE Golf Tournament**

SEE PAGE 2

**October 6-8, 2006 – CSU Homecoming
and Family Weekend**

CSU vs. UTAH

COLORADO GAMMA BALANCE SHEET

December 31, 2005

CO Gamma's financial snapshot

BY BRYAN A. HARMSEN '01, COMPTROLLER

Thank you to the alumni who donated to the Fraternity in 2005. Your donations helped offset some of the cost of producing the *SPEar* and keeping you all informed of chapter and alumni news.

In 2005, we transferred our local money market account funds for chapter house renovation to the SPE Equity Management Fund (EMF) and the SPE Chapter Investment Fund (CIF). The EMF is a lower risk investment than the CIF and provides a lower return, but the return is still much better than our previous money market account with Wells Fargo.

We made some improvements to the facility in 2005 that included new furniture in the living room and renovation to the Resident Scholar Suite (formerly the Presidential Suite and House Mother's Suite). Stop by the house if you're in the area, see the improvements, and meet some of the members.

We will be sending our annual solicitation this fall and we hope you feel that a donation to Colorado Gamma is a great investment. If you have any questions about our financial reports or would like more detail, please contact the Alumni Board (AVC) at avc@cogammaalumni.org.

ASSETS

Current Assets	
Checking/Savings	
Alumni Checking Account	16,375.04
Undergraduate Checking	20,730.89
Total Checking/Savings	37,105.93
Other Current Assets	
Chapter Investment Fund	188,671.47
Equity Investment Fund	22,822.06
Total Other Current Assets	211,493.53
Total Current Assets	248,599.46
Fixed Assets	
Larimer Cty Parcel	
97133-31-019	468,200.00
TOTAL ASSETS	716,799.46
LIABILITIES & EQUITY	
Equity	716,799.46

2005 PROFIT AND LOSS

Jan - Dec 05

Ordinary Income/Expense

INCOME			
Combined Member Revenue	151,842.91	81.88%	In-house/Out of house dues, Meal Plans, etc.
Total Investment Revenue	11,093.46	5.98%	Chapter Investment Fund, Equity Management Fund, Wells Fargo Interest
Alumni Donations	1,598.00	0.86%	Thank you Alums!
Scholarship Disbursement	3,700.00	2.00%	Disbursements for Saylor, Bradford, and SPECAT Scholarships
Uncategorized Revenue	17,215.11	9.28%	Bachelor Auction, Formal, Social, etc.
Total Income	185,449.48	100.00%	
EXPENSE			
Alumni Board (AVC)	10,761.31	6.28%	SPEar, Postage and Return Service, Homecoming
Bad Debt	12,725.00	7.43%	Acad./Fin. Expulsion, Resig., Transferred Schools, A/R Transferred to Vendor
Bank Service Charges	5.00	0.00%	
Discounts	250.00	0.15%	Live-in requirement met
Executive Board Compensation	1,000.00	0.58%	VP Finance, House Manager
Headquarters	17,763.57	10.37%	Chapter Bill, CLA, Conclave, New Member Reg., etc.
Insurance	7,120.00	4.15%	Property Ins., Directors and Officers Liability Ins.
Kitchen	46,750.64	27.28%	Food, Cook, Kitchen Crew
Miscellaneous	6,877.02	4.01%	Bachelor Auction, Exec. Retreat, IFC Fines, Professional Photography, Membership Supplies, etc.
Office Supplies	1,121.63	0.65%	Stationary, Checks, etc.
Professional Services	5,653.21	3.30%	A/R Vendor, CIF Management Fees, CPA
Property Management	16,721.78	9.76%	Maintenance, Upgrades, Fire Monitoring/Service
Recruitment/Social	10,322.60	6.02%	Recruitment, Brotherhood Development, Fall Formal, Flower Dance, Social
Scholarship Awards/Banquets	6,036.72	3.52%	Balanced Man, Bradford, Saylor, SPECAT
Tax	9,042.87	5.28%	Federal, State, Payroll, Property
University	4,002.00	2.34%	IFC Dues, Intramural Dues
Utilities	15,222.08	8.88%	Water, Electric, Cable, Phone, Internet, Trash
Total Expense	171,375.43	100.00%	
NET INCOME	14,074.05		7.59% of 2005 Revenue

ALUMNI EVENTS

GOLF



SPCAT: Same game, different date

The 16th Annual Sigma Phi Epsilon Colorado Alumni Golf Tournament will be on September 8, 2006. This is the first year in quite some time that it will be held on the Friday AFTER Labor Day instead of the Friday before. The tournament was moved to align with the CU-CSU football game, which will be played on September 9, at INVESCO Field at Mile High Stadium. Location, details, and the registration form for the SPECAT Golf Tournament will be posted at www.cogammaalumni.org as they become available.

COMINGS AND GOINGS

BY MIKE MILLER '07, CHAPTER PRESIDENT

1960s **JERRY SCHOPF '63** is retired from a career in the U.S. Air Force. He recently moved from Texas to Whidbey Island, WA, in Puget Sound, where he built a home overlooking Skagit Bay. Contact Jerry at jerryschopf@yahoo.com.

1980s **NICK BARDIS '86** is Legislative Director with the Water Environment Federation in Old Town Alexandria, VA. Nick lives on Capital Hill in Washington, DC, and has a second job tending bar at Union Pub, located near the US Senate/House Office Buildings. Contact Nick at nickbardis@gmail.com.

1990s **MARK NOWAK '90** lives in Ladera Ranch, CA, where he is an investment advisor with Capital Advisors, Inc., a money management firm for small businesses and high net worth clients. Mark and his wife KeiLee are the proud parents of Hudson Robert Nowak, born Jan. 2, 2006, weighing 6 lbs., 9 ozs. Mark keeps in touch with Chris Wener '91, who lives in Las Vegas. Email Mark at mnowak@contangoadvisors.com.



HUDSON NOWAK, THE NEWEST ADDITION TO MARK NOWAK'S '90 FAMILY.

2000s **BRIAN FLEMMING '02** writes, "My wife Patty and I own Big Street Construction and build upper-end custom homes in the Fairbanks area. We recently lost our two-year-old daughter to a tragic accident in December 2005. We greatly appreciate all of the phone calls, email, and support that we have received from the SigEp community. God Bless." Contact Brian at bigstreetconstruction@yahoo.com.

ZACH SCHMITZ '03 was recently promoted to Assistant General Manager of the Riverview Tavern in Chicago, IL, after bartending there for two years. Zach writes, "I enjoyed watching Duncan Leever '03 marry his long-time sweetheart, Holly Hollcroft, (Chi Omega '02), in Vail with Chad Marturano '03 and Chris Regan '03. Dave Sime '05 also lives in Chicago and he, Duncan, and I gather to watch the Broncos almost every Sunday." Get in touch with Zach at z_schmitz@yahoo.com.

Chapter recruits aggressively... and successfully

With hard work and determination you can meet any goal you set for yourself. We, the men of Colorado Gamma, learned this lesson with the success of our fall recruitment. We set a goal of 20 guys. In the minds of some of our members this was a stretch, considering the negative press that has hammered the Greek system at Colorado State University recently. We felt there was no need to lower the bar. We stuck to our guns, worked harder than ever, under VP of Recruitment **Andy Frohardt '07**, to create our most successful recruitment class since we adopted the Balanced Man Program (BMP). We now have 20 new members who show incredible promise, and we plan on them doing great things on campus as well as within SigEp. To keep this trend going, we are already planning and working hard to take advantage of year-round recruitment, especially with summer recruitment and the Balanced Man Scholarship. Our new VP of Recruitment, **Ben Lucas '07** and our regional director, **Matthew Hunt, Georgia, '05**, are setting up a recruitment workshop. We are looking forward to our best year of year-round recruiting and we hope to continue raising the bar.

Our number one focus for this next year is to get back into the 3.15 GPA Phi Beta Kappa Wheelhouse. We are working

to get more academic programming and a new resident scholar to assist in getting us back into the Wheelhouse and beyond. We have revised our policies and bylaws to reflect our focus on academics. We have set new probation requirements, as well as new academic standards. One of these new standards states that one semester under a 1.5 GPA results in automatic expulsion. We have successfully instilled the notion of "academics first" in our members since last semester. We hope to see great improvement this year and in the years to come in the fall 2005 2.74 chapter GPA.

While we are still a relatively new BMP chapter, we seek to improve our Sound Mind, Sound Body programming and infuse the Balanced Man ideal into all CO Gamma brothers. The Sigma, Phi, and Epsilon challenges have taken on a more meaningful role in the development of our members. Last year we executed our first organized Sound Mind, Sound Body week. We are looking to improve upon it each semester and eventually open it up to the entire Greek community. We are challenging and educating our members to live the Balanced Man ideal through innovative programming, and we look forward to updating you on our progress and successes throughout the year.

Balanced Man Program Builds Leaders at CO Gamma

The Balanced Man Program is Sigma Phi Epsilon's award-winning leadership development program. First implemented in the fall of 1992, the BMP is a self-paced, personal development experience. The premise of the Balanced Man Program is the idea of "*Universal respect for self and others.*" SigEps are encouraged to live a balanced life based on the foundation of the Balanced Man Ideal of Sound Mind and Sound Body.

In keeping with the notion of "*Universal respect for self and others,*" the program grants all members the same rights and privileges from day one. Because we recruit the best men year-round, we can grant them full responsibility as soon as they accept the invitation of membership.

Throughout the Balanced Man Program, brothers build bonds of lasting friendship that foster an environment conducive to leadership and academics.

Within the Balanced Man Program, SigEps are exposed to leadership, experiential learning, personal development, mentoring, and other positive activities that focus on universal respect and balanced living. Members track their progress through the *Quest* workbook, which evolves with a member from the day he joins SigEp to the day he graduates. Member expectations are based on experience level in the academic, campus, and personal aspects of their lives, and link those to the value and ritual of our Fraternity.

The Balanced Man Program cornerstones of **Mentoring, Community Involvement, Experiential Learning, and Brotherhood** provide the foundation not only for becoming a Balanced Man but also a mature professional.

**COLORADO STATE UNIVERSITY
RAMS
2006 FOOTBALL SCHEDULE**

September 2 WEBER STATE	October 21 Wyoming
September 9 Colorado (at Mile High Stadium In Denver)	October 28 NEW MEXICO
September 16 Nevada	November 4 BYU
September 30 Fresno State	November 11 Utah
October 7 UNLV	November 25 TCU
October 12 Air Force	December 2 San Diego State

CAPS = Home game

O BROTHER WHERE ART THOU?

Reconnect with SigEp by filling out the update below. Don't be shy.

NAME _____

CHAPTER _____

YEAR GRADUATED _____ HOME PHONE _____

MAILING ADDRESS _____

EMAIL _____

COMPANY _____ WORK PHONE _____

OCCUPATION/TITLE _____

BUSINESS ADDRESS _____

WHAT HAVE YOU BEEN UP TO? _____

WHAT POSITION DID YOU HOLD IN THE FRATERNITY AND WHEN
(E.G. CHAPTER PRESIDENT, 1995-6)? _____

MAIL TO:
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Do this online at www.cogammaalumni.org or email update@cogammaalumni.org

CUT THIS OUT. MAIL IT BACK.

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COLORADO GAMMA ALUMNI ASSOCIATION
NO. 7 • SPRING 2006



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